



**AMENDMENT NUMBER THREE (3) TO THE  
AGREEMENT BETWEEN FIU AND HOTEL**

This Amendment No. Three (3) to the Agreement (the "**Amendment**") is entered into on this 21 day of December, 2017 (the "**Effective Date**"), by and between **The Florida International University Board of Trustees**, a public body corporate ("**FIU**" or "**University**"), for and on behalf of its various departments and colleges ("**Department**") and **MIA BL Hotel Partners, LLC**, a Delaware limited liability company, doing business as **Pullman Miami Airport**, whose address is 5800 Blue Lagoon Drive, Miami, FL 33126, who is authorized to do business in the State of Florida (the "**Hotel**").

**WHEREAS**, the FIU and Accor Business and Leisure Management, LLC, A Delaware limited liability company (the "**Original Hotel**"), doing business as Sofitel Miami, entered into that Master Hotel Agreement dated **December 22, 2015**, for accommodations, meeting space, and/or services for events; as amended by that Amendment Agreement dated **June 2, 2016**; as further amended by that Amendment No. Three (3) to Agreement dated **January 5, 2017** (Collectively, the "**Agreement**");

**WHEREAS**, the FIU has been advised by the Hotel that effective November 1st, 2015, the Original Hotel's name was changed and will hereto forth be known by the Hotel's name, and that Hotel has been assigned all rights, title and interests of the Original Hotel, including but not limited to the Agreement.

**WHEREAS**, the parties desire to amend the Agreement as set forth herein.

**NOW THEREFORE**, for and in consideration of the covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree to modify the original agreement as follows:

**1. Amendment.** The Maximum Rate Schedule outlined in Section 17 – Rate Schedule in the Agreement, Amendment Agreement dated June 2, 2016 and Amendment No. Two (2) to the Agreement, is hereby amended as follows for the period of **January 1, 2018 thru December 31, 2018**. Blackout dates listed shall apply for the period of January 1, 2018 through December 31, 2018. All other terms and conditions shall remain in full effect.

<b>Room Type &amp; Dates</b>	<b>Jan. 1 – Apr. 15</b>	<b>Apr. 16 – Sept 30</b>	<b>Oct. 1 – Dec. 31</b>
Superior King or Double Rooms	\$175.00	\$105.00	\$139
Deluxe King or Double Rooms	\$190.00	\$120.00	\$154

**2018 Revised Blackout Dates:**

Miami Boat Show: February 16-February 20, 2018

Ultra-Music Festival: March 23-March 25, 2018

Art Basel: December 2018 – Dates TBD

**2. Ratification.** Except as modified hereby, all of the terms, covenants and conditions of the Agreement shall remain in full force and effect and are hereby ratified and affirmed.

**3. Conflict.** In the event of a conflict between the terms of this Amendment and the Agreement, the terms of this Amendment shall control.

**4. Capitalized Terms.** All capitalized terms used herein but not expressly defined herein shall have the meaning ascribed thereto in the Agreement.

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IN WITNESS WHEREOF, the duly authorized representatives of the parties have affixed their signatures, effective on the Effective Date written above.

**FOR THE HOTEL:**

**MIA BL Hotel Partners, LLC  
dba Pullman Miami Airport**

BY: 

NAME & TITLE: Karina Morales  
Business Travel Sales Manager

DATE: 12/21/17

BY: 

NAME & TITLE: Adam Leon  
Director of sales + marketing

DATE: 12/21/17

**FOR FIU:**

**The Florida International University Board of Trustees**

BY: 

NAME & TITLE: Kelly Loll, C.P.M  
Director of Procurement Services

DATE: 1/3/18