

Dell Technology Refresh Program

- Effective Date: March 27, 2012
- Term: Three years from the Effective Date
- Valencia College RFP No. 11/12-09

Fixed Price Bundles

Dell is guaranteeing a fixed price point for six (6) fixed configuration bundles

- Dell is committed to keeping the pricing fixed on the bundles throughout the life of the contract.
- The stated fixed price points will remain in place when new products are launched, as result of technology enhancements.
- Any upgrades chosen on the six (6) fixed price bundles will be at a DOL (Discount off List price) of either 23.00% or 26.00%.
 - DOL is 23.00% for purchases that are faxed, emailed, or mailed to Dell.
 - DOL is 26.00%, an additional savings of 3.00%, will be offered to any customer that purchases online via their Dell Premier Page and/or via B2B.

Dell Hardware Pricing Table

Item	Unit Price (Each)
A Low End Desktop – Core 2 Duo – Dell Optiplex 390	\$719.00
B High End Desktop – Quad Core – Dell OptiPlex 790	\$1,099.00
C Low End Laptop – Dell Latitude E5420	\$879.00
D High End Laptop – Dell Latitude E6520	\$1,149.00
E Low End Server - Dell PowerEdge R610	\$4,269.00
F High End Server - Dell PowerEdge R710	\$10,925.00
G Pricing if any alternative PCs are offered	Refer to DOL Table

Discount Table

Dell Product Category	Dell Product Category Classifications	Discount
A	PowerEdge Departmental Servers, PowerVault Storage Products, Fixed Workstations, Mobile Workstations, Selected OptiPlex Desktops, Selected Latitude Notebooks, Selected Compellent, Customer Kits	10.5%
F	Toner	0.0%
H	Value: Latitude, OptiPlex, Workstation; Future Products to be Determined.	5.0%
K	S&P – Commodity	1.0%
L	Software/Non-stocked: Selected Application Software, Non-stock Peripherals and Accessories	1.0%
M	Third Party Software and Peripherals – Mainstream	5.0%
O	Selected Service on Poweredge Departmental Servers; Selected Dell Pro-Support Services; Directline Service; Selected 4-Hr On-Site; Business Care Plus On-Site Service (all years)	14.00%
S	Selected Promotional Offers; Inspiron; Selected Latitude; Selected Power Edge; SC PowerEdge; Power Connect; EqualLogic; Compellent; Dell/EMC; Imaging; Vostro Notebooks; XPS Notebooks	3.0%
T	NBD Service Parts Contracts (extended yrs 3,4)	1.0%
U	Spare Parts	0.0%
V	Peripherals and Accessories with Discounts that Vary based upon the System on Which the Item is Installed.	Same Discount as system
W	Selected Dimension Desktops	3.0%

FIU's Premier Page



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Premier Welcome to FIU Premier, FIU's Online Portal

For our best deals on systems, click no further.

Enjoy special pricing on notebooks, desktops and workstations.

[Shop Now >](#)

Excludes Ships Fast systems, electronics and accessories.



Standard Configurations

Special Offers

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State of Florida Desktop Bundle



Sathya Kumar quote 624298074

Price \$1,541.15

Instant

Savings \$549.76

Price **\$991.39**

[Customize](#) [Add to Cart](#)

FIU DESKTOPS TRP Special offers

Ivonne's quote 624134947

Price **\$23.39**

[Customize](#) [Add to Cart](#)



OptiPlex 9010 Minitower - Fully Customizable

Price \$1,276.15

Instant

Savings \$425.30

Price **\$850.85**

[Customize](#) [Add to Cart](#)



optiplex 7010

Price \$1,168.22

Instant

Savings \$584.41

Price **\$583.81**

[Customize](#) [Add to Cart](#)



OptiPlex 3010 DT

Price \$896.99

Instant

Savings \$306.15

Your recommended system shipped within 24 hours!

Based on your past purchases, we recommend the Ships Fast systems below, which can be shipped within 24 hours (systems are similar, but not identical). Click one of the links below and select a Ships Fast system (Fully customizable systems take longer). [More Details](#)

[Ships Fast Latitude E5430 Laptop](#)

[More Details](#)

[Ships Fast Latitude E5530 Laptop](#)

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[Ships Fast Latitude E6330 Laptop](#)

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Messages

Get Started!

Click on the category names in your top menu bar to view links to your organization's online store, services and more.

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New At Dell

Rethink the tablet.

Share, do and enjoy more on the Dell tablets designed with you in mind.

[Shop now>](#)



Bundles of Savings!

Boost productivity and save upto 25% on selected essentials, bundled for your convenience

[Save now](#)

- The Premier Page contains business class systems. These systems have the stability and support that FIU requires.
- The page has been customized to show both State of Florida Desktop bundles and TRP Special offers.

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Miscellaneous IT Equipment Florida Contract# 250-WSCA-10ACS

Alternate Contract Source

Contract Term: 2 years

Expiration Date: August 31, 2014

Dell's Master Price Agreement # B27160

- WSCA/NASPO Participating Addendum Effective 4/13/12
- 3-year basic warranty, next business day
- Standard 3-5 Day Ground Shipping is included in Price.
- Firm pricing for "Market Basket" products developed by the Department of Management Services

Section 13 (Price Guarantees) of the Master Price Agreement applies to the Participating Addendum

The Purchasing Entities shall pay the lower of the prices contained in the PSS or an Announced Promotion Price, Educational Discount Price, General Price Reduction price, Trade-In price, Standard Configuration price or Per Transaction Multiple Unit Discount.

NASPO PSS Report:

<http://ftpbox.us.dell.com/slg/NASPO/PSS/NASPO%20PSS%20Report%20-%20B27160.pdf>

Florida State Store:

http://content.dell.com/us/en/k-12/d/slg/contract_selection_florida.aspx